

**PERIODIC DISCLOSURES**

**FORM NL-6-COMMISSION SCHEDULE**

Name of the Insurer: BHARTI AXA General Insurance Company Limited  
Registration No: 139 and Date of Registration with the IRDAI : 27th June 2008



Date: 30th June 2018

**COMMISSION**

**(Rs. '000)**

Particulars	Fire	Marine			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Crop / Weather Insurance	Others	Misc Total	Total
		Cargo	Others	Total													
		<b>For the Period Ended June 30, 2018</b>															
Commission paid direct	23,437	11,742	-	11,742	280,081	923	281,004	2,320	7,852	6,185	-	4,126	78,778	-	3,907	384,171	419,350
Total (A)																	
Add: Commission on Re-insurance Accepted	7,126	1,947	-	1,947	-	-	-	-	661	210	-	-	-	-	-	871	9,946
Less: Commission on Re-insurance Ceded	39,664	4,903	-	4,903	10,994	2,041	13,035	173	3,456	10,629	-	460	73,692	(1,632)	4,768	104,582	149,149
<b>Net Commission</b>	<b>(9,101)</b>	<b>8,786</b>	<b>-</b>	<b>8,786</b>	<b>269,087</b>	<b>(1,118)</b>	<b>267,969</b>	<b>2,147</b>	<b>5,057</b>	<b>(4,234)</b>	<b>-</b>	<b>3,666</b>	<b>5,086</b>	<b>1,632</b>	<b>(861)</b>	<b>280,460</b>	<b>280,146</b>

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		Cargo	Others	Total													
		<b>For the Period Ended June 30, 2017</b>															
Commission paid direct	7,949	6,578	-	6,578	121,211	-	121,211	1,221	3,969	2,635	-	2,120	13,088	-	2,863	147,106	161,633
Total (A)																	
Add: Commission on Re-insurance Accepted	(217)	391	-	391	-	-	-	-	-	-	-	-	-	-	-	-	173
Less: Commission on Re-insurance Ceded	13,585	4,887	-	4,887	17,369	-	17,369	107	4,213	5,535	-	382	1,453	-	3,040	32,100	50,572
<b>Net Commission</b>	<b>(5,853)</b>	<b>2,082</b>	<b>-</b>	<b>2,082</b>	<b>103,841</b>	<b>-</b>	<b>103,841</b>	<b>1,114</b>	<b>(244)</b>	<b>(2,900)</b>	<b>-</b>	<b>1,738</b>	<b>11,635</b>	<b>-</b>	<b>(177)</b>	<b>115,006</b>	<b>111,234</b>

**Break-up of the commission (Gross) incurred to procure direct business furnished as per details below:**

	For the Period Ended June 30, 2018	For the Period Ended June 30, 2017
	(Rs. '000)	(Rs. '000)
Agents	49,013	43,949
Brokers	199,201	115,620
Corporate Agency	56,695	2,064
Rewards - Agents/Brokers	63,127	-
Others (MISP, POSP)	51,315	-
<b>Total</b>	<b>419,350</b>	<b>161,633</b>

## COMMISSION

(Rs. '000)

For the Quarter Ended June 30, 2018																	
Particulars	Fire	Marine			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Public Liability	Engineering	Aviation	Personal Accident	Health Insurance	Crop / Weather Insurance	Others	Misc Total	Total
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Total (A)																	
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Less: Commission on Re-insurance Ceded	39,664	4,903	-	4,903	10,994	2,041	13,035	173	3,456	10,629	-	460	73,692	(1,632)	4,768	104,582	149,149
<b>Net Commission</b>	<b>(9,101)</b>	<b>8,786</b>	<b>-</b>	<b>8,786</b>	<b>269,087</b>	<b>(1,118)</b>	<b>267,969</b>	<b>2,147</b>	<b>5,057</b>	<b>(4,234)</b>	<b>-</b>	<b>3,666</b>	<b>5,086</b>	<b>1,632</b>	<b>(861)</b>	<b>280,460</b>	<b>280,146</b>

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<b>Net Commission</b>	<b>(5,853)</b>	<b>2,082</b>	<b>-</b>	<b>2,082</b>	<b>103,841</b>	<b>-</b>	<b>103,841</b>	<b>1,114</b>	<b>(244)</b>	<b>(2,900)</b>	<b>-</b>	<b>1,738</b>	<b>11,635</b>	<b>-</b>	<b>(177)</b>	<b>115,006</b>	<b>111,234</b>

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